



# CORPORATE PROFILE

**Corporate Office:**

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# Our Company's

## ZINSCO ENTERPRISE LTD.

(C&F AGENT)

## ZINSCO INTERNATIONAL LTD.

(C&F AGENT)

## ZINSCO CORPORATION LTD.

(International freight forwarding Agent)

## ARA AGRO FARM (PVT) LTD.

(AGRO BUSINESS)

## I.B TRADING SYNDICATE

(C&F AGENT)

## SIMPLE TRADERS

(IMPORT & EXPORT)

## ZINSCO INTERNATIONAL

Trading business

## Main Business:

- Authorized Customs Broker
- Authorized Customs Clearance
- Air cargo Transportation Agency business
- First-class air and sea freight Forwarding Business
- Ocean cargo Transportation agency Business
- Agro & Trading Business
- Door To Door Service Air & Sea
- Exporter, Importer & Indentor (Multi Products)
- Export, Import Local business



### Customs clearance

Comply with regulations and provide support to ensure smooth import and export.

### Ocean Cargo

A maritime network with experience linking the world's oceans.

### Logistics

Optimize logistics using our original system to streamline business operations.

### Cross Border Truck

Enable safe and reliable logistics by incorporating the characteristics of each region.

### Projects cargo

Support large events and international projects.

### Cold chain logistics

Achieve optimum temperature control according to the characteristics of goods.

### Air Cargo

Work strategically to adapt to ever-changing international logistics





## **Md. Didarul Islam**

Managing Director & CEO  
ZINSCO GROUP

Zinsco Group ever-changing world of the Customs Clearing & Forwarding, international freight forwarding & Shipping Agent, Logistic, Project Logistics, Import & Export, Agro Business requires its players to constantly be on the lookout of more innovative and sophisticated ways to stay in the game.

ZINSCO GROUP is a duly registered as a grade one company in Bangladesh, our customers with an integrated global solution that deliver cargo by air Ocean & by Land. We take pride in developing solutions to our valued customer's complex challenges.

Our reach is global and our approach is professional. We are been represented in all six continents by our exclusive partners, who is capable in delivering the cargo in a much more professional manner. Our office is staffed by a team of friendly dedicated people who are experienced in all areas of freight forwarding. and logistics. Our focus has been so clear in providing a professional service, and the staffs are been educated to be transparent, accurate & loyal towards our valued customers & partners. We make sure!! to deliver what we promised.

Thanks-  
**Md. Didarul Islam**



## ABOUT US

Established in 1982, ZINSCO GROUP is one of the leading international freight forwarding, project logistics and relocation management companies delivering cost-effective solutions throughout the cis and middle east. zinsco group logistics develops comprehensive freight forwarding, project logistics and relocation service plans tailored to meet specific requirements of customers. this is accomplished by learning customer's exact objectives with regards to their internal and external requirements, thus ensuring that zinsco group logistics will provide quality services more consistently than any other service provider in the market. our tried and proven multimodal transportation routes to the cis and middle east ensure international reach whatever your cargo and timeframe is. as the preferred supplier for various fortune 200 companies and the first point of contact to increase supply chain efficiency in the cis and middle east, we are very proud of our reputation and always strive to maintain it.

## MANAGEMENT

Supported by its own offices and associates worldwide, zinsco group logistics employs a team of professionals that follows up and follows through on each and every transaction we manage. with our global service network we aim to be the most reliable freight forwarding, project logistics management and removal & relocation company in the market with an inspired, people-driven and dedicated approach to serving our valued customers. while we are proficient in offering worldwide moving, freight forwarding, project logistics and related services, we are not satisfied with just that: we also strive to be committed advisors to our customers and associates at all times.



## WHY ZINSCO GROUP?

Successful customs clearing & freight forwarding, project logistics and relocation management services in challenging markets like the cis and middle east require expertise, inside knowledge, and a reputation that businesses can trust. this is why zinsco group logistics is the preferred choice of many fortune 500 companies in the region. our in-depth knowledge of the cis and middle east, coupled with our regional and international service network makes zinsco group logistics a leading service provider in the region. zinsco group logistics provides a "one-stop-solution" to meet all of your logistics requirements. whether you are looking to relocate household goods across the region or move an offshore drilling platform across the seas, zinsco group logistics has the capability, expertise and experience to make it happen. you will get personalized service at every level with zinsco group logistics because we are truly independent, make our own decisions and specialize in our home market.

## MARKET POSITION

Since our establishment in 1982, zinsco group has been recognized as one of the most successful independent freight forwarding, project logistics and removal & relocation companies in the cis region. in the cis transport and logistics market, zinsco group logistics ranks among the "top three". publications have cited zinsco group logistics as one of the largest and (in terms of number of offices, employees and wide-ranging service portfolio) most reliable companies in the cis market.



## MISSION and VISION

Our primary objectives are to promote total quality management and to maintain our success through steady investments in our service expansions and innovations. our goal is to promote health, safety and environmental policy throughout our organization. our aim is to be the best customer service team in our profession. we strive to develop and maintain a first-class infrastructure to ensure employee satisfaction, which drives customer loyalty leading to sustained profit growth and creating improved company value.

## QUALITY STATEMENT

Quality is not an option, but a necessity to survive and thrive in an environment of global competition. we aim to provide total customer satisfaction that will lead to customer loyalty. by using total quality management techniques, we can locate waste, identify its causes and eliminate it.

a good example of waste is rework, which is often more costly than doing the job right in the first place. a common business concept is known as the "1-10-100 rule". if it takes one unit of costs or effort to complete a job correctly, it will take 10 times that effort to correct an error before it reaches the customer. and once it has reached the customer, it will take 100 times the cost and effort to correct the situation, not to mention the loss of customer goodwill.

## MANPOWER

70 efficient personnel working in different operational locations of bangladesh to facilitate the smooth functioning. they are well equipped with all modern communication devices to make good use of time by which clients get faster and efficient services from the organization.



## BANKERS



Zinsco Group enjoys excellent banking facilities from both local and foreign banks working in bangladesh. in the field of logistics business, bank service plays a vital role as all the government payables (duty & taxes) has to be paid to government account through banking channels. zinsco group has its banking arrangement with the following banks:

01. One Bank Ltd. (Category "A" Class)
02. Brac Bank Ltd. (Category "A" Class)
03. EBL Bank Ltd. (Category "A" Class)
04. Islami Bank (BD) Ltd. (Category "A" Class)
05. The City Bank Ltd (Category "A" Class)
06. Mutual Trust Bank Limited (Category "A" Class)
07. Magna Bank Lt(Category "A" Class)
08. Sonali Bank Ltd (Category "A" Class)
09. United Commercial Bank Ltd (Category "A" Class)
10. Dutch Bangla Bank Ltd (Category "A" Class)

the objective to deal with different banks is to facilitate clients to use bank's new products like on-line banking and nearby banks.



# COMPANY MANAGEMENT STRUCTURE



**CEO**

**GM**

**HEAD OF MARKETING**

**Head of Customs Operation**

**Jety & Deport Operation**

**Marketing Executive Shipping**

**Marketing Executive CNF**

**Marketing Executive Trading**

**Customs Executive Import**

**Customs Executive Export**

**Jety Executive Import**

**Deport Executive Import**

**Deport Executive Export**

**Ass. Custom Executive**

**Ass. Custom Executive Export**

**Ass. Jety Executive Import**

**Ass. Deport Import**

**Ass. Deport Export**

**ACCOUNTS SHIPPING**

**ACCOUNTS CNF**

**Ass. Accounts Import & Export**

**Asst. Accounts CNF**

**Office Executive Import**

**Office Executive Export**

**Office Executive Import**

**Office Executive Export**



## COMPLIANCE STATEMENT

Zinsco Group logistics is thoroughly committed to conforming with international and local laws on ethical standards of conducting business. our employees are consistently informed and trained on international levels of best ethical practices in the business which are strictly implemented and followed. we are committed to continuously improving our business standards and similarly raising awareness throughout. the group for better informed ethical decisions by employees.

zinsco group logistics will respect and promote, without reservation, safety awareness and accident prevention throughout the organization. this commitment extends not only to compliance with respect to federal, provincial and municipal requirements, but also to the standards and requirements adopted within the industries we serve.

The safety program is critical for the prevention of workplace injuries and accidents. the success of the program however, is dependent upon employee knowledge of and compliance with policies, practices and procedures. adherence to these standards coupled with a positive attitude creates competent personnel who are properly trained, equipped and motivated to safely perform their duties.

Safety is a shared commitment. it is a required responsibility of all company personnel to participate in the prevention of personal injury and property damage during the course of our operations and to co-operate in this respect with those we work for and with.

## OBJECTIVE

Our aim is to exceed the expectations of our customers through total quality management. our objective is to provide cost effective and reliable solutions to help our customers to realize their goals. due to the sensitivity and time pressures involved in airfreight, zinsco group logistics develops comprehensive airfreight service plans tailored to meet our customers' specific requirements. this is accomplished by learning our customers' exact objectives with regards to their internal and external requirements.

Sensitive and valuable goods are often subject to extreme time pressures and deadlines for everyone involved. therefore, our airfreight department develops a customized service plan for each customer, and then implements our required operational handling procedures to ensure a high quality service.

Our team of air freight professionals follows through on each and every shipment so that our customers can be assured of real-time status reports on all import and export air freight shipments at all times. for oversize cargo transportation by air, we provide professional know-how related to the handling of part and full charter service including complete door to door delivery logistics on a global scale.

### **OUR AIR FREIGHT SERVICES INCLUDE:**

complete logistics programs (pick, pack assembly warehousing, documentation and handling) for:

- Live Stock Cargo
- Pharmaceutical Cargo
- Precious Metal Cargo
- AOG & Aerospace Cargo
- Fashion & Luxury Goods
- Auto and Automotive part
- Oil & Gas Industry Cargo
- Hazardous Cargo



### **OTHER SERVICES:**

- Import/Export Consol & Deconsol
- Pick, Pack, Assembly and Distribution
- Split and Full Air Charter
- Worldwide Door to Door Services
- Sea/Air & Road/Air Service
- Customs Clearance Service
- Pick-up and Delivery Service
- Packing and Crating



## **CUSTOMS CLEARANCE**

Bangladesh being a developing country, in the context of the present situation of globalization of the developing concept of free trade and business and industrial activities, it has created tremendous opportunities to venture into various types of pursuits. thus, coordination of business activities has become absolutely essential for effective implementation of these pursuits. zinsco group was therefore patterned as forces joined to provide activities for service industries and responsibilities so that its united participation in the globalization gives a powerful thrust towards realization of its business objectives.

zinsco group is a government authorized customs clearing & forwarding agent, which was established in 1982. in the begging we started in a very small scale by customs clearing & forwarding work in [chattogram sea port](#), [dhaka air port](#), [mongla sea port](#), [benapole landport](#) & [icd kamlapur. custom house under chittagong](#). dist. zinsco group - professional, dynamic and digitized c&f agent. engaged in all land, air and sea ports throughout the country, which was the pioneering effort of the founder with a vision to strive for the best.

ever since its inception, the company has been endeavoring to build a reputation on a solid framework, and in doing so, the company has sought to utilize the expertise of its team of experts and marketing specialists coupled with enthusiastic field staffs to cater to the needs of organizations looking forward to receive adequate and efficient services from them.





## MULTINATIONAL COMPANIES

1. Islam Agrovet Limited.
2. M/s Modina Trading Corporation.
3. 3-Option Agrovet Limited.
4. R.R.P. Agro Farms.
5. Doctor Feeds Limited.
6. Eon Group of Industries.
7. Krishibid Group.
8. Building technology & ideas Ltd .
9. Khan Brothers Group.
10. Euro Feed Ltd.
11. Excel Feed Ltd.
12. China Harbour Engineering company Ltd.
13. Eon Bio-Science Ltd.
14. HR Engineering & Marine service
15. Western Engineering (Pvt) Ltd
16. Gentry Pharma Ltd.
17. Pran Group Limited. (Machineries and Agro vat)
18. Aleya Feeds Ltd.
19. Advance International Ltd.
20. Linkage International (Pvt) Ltd
21. Pentagreen Marketing
22. Madina Tiles & Sanitary Agency
23. Maresku Industrial Co.
24. Ample Animal Care
25. Probitry Trade International
26. Blooming Parma Ltd
27. M.A.S Additives Trading
28. Max Global (BD) Ltd.
29. Electron Power Solution
30. Zafaria Lacquer & Traders
31. Bangladesh Lather House Ltd
32. Apex Lifts Ltd
33. Energy Star
34. Kazi Autos Ltd.
35. SAS International
36. Ocean (BD) Embroidery
37. Friends (BD) Accessories Ltd
38. Brother International Bd Ltd
39. Base Agro
40. Ronx Motors Ltd ( H Power)
41. Spc Corporation
42. Momin Enterprise
43. Friends Agro
44. Galaxy Trading Corporation.
45. M/s Friends Agro
46. Sas International
47. New Life Agrovat
48. Rahman Enterprise Limited.
49. Ambo Rottor Mills Ltd.
50. Global Heavy Chemicals Ltd.
51. Advance International Ltd.
52. C.S. Textiles Ltd.
53. Fashions Fabrics Ltd
54. Khan Sizing & Fabrics Ltd.
55. Liza Garments Ltd.
56. Silver Gallery Ltd.
57. Yarn Dyeing Ltd.
58. 3n Fashion (Bd) Ltd.
59. Prestige Feed & Ingredient.
60. M/s. Sabbir Enterprise.
61. Zarif Enterprise.
62. Ok Sports
63. Cosmo Pharma Laboratories Ltd.
64. Fair Traders Bd
65. Eon Pharmaceuticals Ltd
66. Jk Chemi
67. Safe Union
68. Rangdhunu Packing
69. Rupa Enterprise
70. Exim International



## OUR CUSTOMS SERVICES INCLUDE

- Import / Export Customs Clearance Service
- Customs Evaluation Of Merchandise
- Import Duty & Tax Assessment
- Classification Of Hs Codes
- Classification Of Goods
- Customs Surveying
- Import / Export Permissions Of Controlled Goods
- Import / Export Record Maintenance
- Payment Of Custom Duties On Customers Behalf
- Temporary Import / Export Procedures
- Permanent Import/export Procedures
- Consultancy Services
- Customs Bonded Carriage
- Transit Customs Handling



## SEA FREIGHT

Ocean freight is one of the key elements in multimodal transportation service. In order to offer the best service possible, we have a dedicated ocean freight department specializing in fcl, lcl, break-bulk, project cargo and different types of cargoes on a global scale. The flexibility and range of ocean freight services offered by Zinsco Group Logistics provides our customer economical alternatives to other, more costly modes of transportation. Our worldwide logistics services cover not only shipments from port-to-port, but also the complete door-to-door supply chain solution. Over the years, Zinsco Group Logistics has fostered strong business relationships with all major international and regional ocean carriers. Ocean freight is one of the key elements in multimodal transportation service. In order to offer the best service possible, we have a dedicated ocean freight department specializing in fcl, lcl, break-bulk, project cargo and different types of cargoes on a global scale. The flexibility and range of ocean freight services offered by Zinsco Group Logistics provides our customer economical alternatives to other, more costly modes of transportation. Our worldwide logistics services cover not only shipments from port-to-port, but also the complete door-to-door supply chain solution. Over the years, Zinsco Group Logistics has fostered strong business relationships with all major international and regional ocean carriers.



## **OUR SEA FREIGHT SERVICES INCLUDE:**

- FCL and LCL import and export
- Issuance and verification of shipping documentation
- Export and import customs clearance
- Certified industrial packing and crating
- Packing and crating of household goods
- Warehousing, assembly and distribution logistics
- Letter of credit processing
- Part & full vessel charter
- Conventional shipments (break-bulk, dry & liquid bulk)
- Volga-Don Sea/River navigation
- Sea/Air transportation
- Sea/Road and Sea/Rail Intermodal Services
- Transport and Marine Insurance

## **RAIL FREIGHT**

One of ZINSCO GROUP Logistics specialized activities is full container load “FCL” service. Our unique concept of “ZINSCO GROUP Box” enables our customers to benefit from considerable savings in renting or purchasing equipment for the transportation of their goods to/from India to Bangladesh, Chittagong To Dhaka the CIS.

Our railway and intermodal services extend beyond just moving containers and break-bulk cargo from Point A to Point B. Various post landed services such as customs clearance, terminal handling, door delivery and inland distribution are routine matters of our business.

Besides 20ft and 40ft container transportation, ZINSCO GROUP Logistics offers railway transportation of break- bulk, refrigerated, over-sized and heavy cargoes with equal efficiency. ZINSCO GROUP enjoys direct business relationship and General Service Agreements with all CIS Regional Railway Companies. Over the years, ZINSCO GROUP Logistics has also developed relationship with European/ Chinese to Bangladesh Railways and can outsource a variety of conventional railway wagons, railway refer sections and fitting platforms directly from railroad companies.



### **OUR RAILWAY AND INTERMODAL SERVICES INCLUDE:**

- Guaranteed 20ft, 40ft FCL & Break Bulk Services to/from Europe, Far East, Middle East, China and the CIS
- Combined rail, barge and truck transportation of ISO Box Containers
- Block train service between China-Europe and Europe-Central Asia
- Standard security of the containers with security seals and bar-locks
- Armed and unarmed security escort service in the CIS
- Conventional rail transportation using variety of railway covered wagons, semi wagons and platforms suitable for containers, break bulk and oversized cargoes
- Railway terminal handling and door delivery service
- Professional pre and post cargo surveying
- Daily tracing and positioning reporting
- Tank containers and swap bodies
- Railway reefer sections
- CIS customs declaration
- CIS proof of delivery

## **ROAD FREIGHT**

Most transport chains include trucking at either the beginning or the end. zinsco group's integrated transportation and logistics service includes road transportation service that connects all major european, chinese and the cis trade centers into a single network.

zinsco group logistics is one of the leading ltl and ftl operator in the cis offering regular, scheduled departures to/from all major cities in europe, turkey, middle east, china, and the cis. additionally zinsco group logistics has a dedicated division to handle transportation of perishable and dangerous goods. having an own fleet of multipurpose trucks and trailers, zinsco group logistics offers competitive pricing coupled with a reliable and world class quality road transportation and distribution services within the cis.

our road transportation team is iru certified and was nominated for being the best "road haulier in the cis."



### **OUR ROAD FREIGHT SERVICES INCLUDE:**

- Assembly and Synchronous Positioning of Load Units (JIT)
- Transportation of LTL, FTL and Bulk Cargo
- Customs Clearance and Customs Escort Service
- Special Transportation of heavy weight, oversized and project cargoes
- Transportation of dangerous and perishable goods
- Special transportation of household goods and personal effects
- Contract-logistic, procurement and distribution
- Tracing & tracking through the Global Positioning System
- Domestic trucking and distribution in the CIS
- Customs bonded transportation.



## WAREHOUSE MANAGEMENT

Zinsco Group logistics offers secure storage facilities at all key destinations in the cis and middle east. our warehouses are among the safest places to deposit your goods.

there are two basic reasons for this: for security, they are equipped with electronic theft and fire alarms backed by round-the-clock security guards. for hygiene, in addition to normal .



Hygiene standards, we can offer our customers certificates guaranteeing constant checks carried out by specialist companies. all goods are properly protected so that they can remain in our warehouse for as long as the customer deems necessary.

zinsco group 's extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport. special warehousing facilities for household goods and personal effects are also available at all zinsco group locations.

### **OUR WAREHOUSING SERVICES INCLUDE:**

- Short and long term storage
- Cargo loading and unloading
- Cargo labeling and packing
- Fumigation and Pest control
- Packing and Crating services
- Cargo Distribution
- POD Reporting.



## PROJECT LOGISTICS

Experience counts when it comes to handling complex projects and movements of oversized and heavy-lift cargoes. Managing complex transportation for large-scale projects requires experienced, intelligent and knowledgeable personnel who are committed to researching all options, investigating each detail, surveying and identifying potential obstacles, physical and non-physical, and reacting to extraordinary circumstances with quick and decisive actions. Our approach is to break down project logistics and transport into essential elements, and then to assign direct supervision over each. Advance trips by our project operations specialist to the key points in the project corridor ensure that Zinsco Group Logistics has the first-hand knowledge required to "make things happen". A project coordinator is then assigned to manage all facets of communication, logistics and transportation operations and becomes the direct liaison with the customer.



The success of Zinsco Group's project logistics lies in its commitment to understanding what is required. Our specialist advisers become fully conversant with the requirements of a project and ensure that customer-specified deadlines, HSE aspects and special instructions are strictly adhered to. Zinsco Group Logistics specializes in project freight management and all associated planning and implementation services. Whether you are moving an individual heavy lift or complete industrial plant from various origins around the world to remote construction sites, we arrange for customized transportation concepts for the entire route on a door-to-door basis.

## HEAVY LIFTS

Carrying out a heavy lift transportation project starts with careful preparation and planning. Our project engineers develop the most economical, efficient and the safest solution for heavy lift projects. Thorough preparation is important for heavy lift projects management. Our project preparation takes place in close consultation with the customers and covers all aspects of their HSE and technical requirements. Strict supervision and planning at site while projects are underway is also extremely important and our dedicated project manager will be on site 24/7 to control and coordinate all aspects of HSE and project execution strategy.

We believe that being transparent and communicative with our client is an essential part of our assignment and a key element of our success.



### **OUR PROJECT LOGISTICS SERVICES INCLUDE:**

- Customer tailored transportation consultancy
- Project logistics feasibility studies
- Road studies
- Project logistics budget and planning
- Project flow descriptions
- Cargo supervision during loading and unloading, as well as in transit
- Full/Partial charter by ocean and air
- Consolidation, packing, crating and containerization
- Purchase order management and cargo tracking
- Transport Insurance
- Oversize cargoes transportation
- Heavy loads
- Barge Service
- Module Movement
- Pre shipment inspection
- Cargo surveying
- Customs and shipping documentation.

### **The Heavy Lift Project Engineering Services include:**

- Conducting transport and road studies
- Drafting transport drawings for project manuals
- Road and rail transport permissions and permits
- Technical surveying
- Risk Management and Insurance
- Procurement of special handling equipment for specific projects.

## **CARGO INSURANCE**

As the saying goes: "it's better to be safe than sorry"

our comprehensive cargo insurance covers both onshore and offshore property and loss or damage of cargo on all modes of transportation.

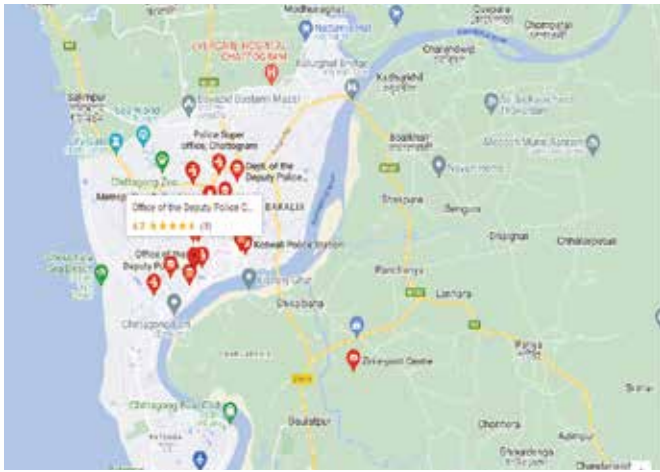
zinsco group's cargo insurance program is one of the foremost professional risk management tools in the market. we take pride in providing our customer with great rates, coverage, and a quick turnaround time. if you are shipping overseas or importing/exporting general merchandise, we are ready to give your risk exposure the attention it deserves.

depending upon the type of cargo, we will place your coverage either through the lloyds market or the asia market; either way, you will be assured of outstanding claims service and professionalism. ZINSCO GROUP's dedicated risk management team offers competitive rates for "all risk" insurance coverage on a global scale. zinsco group logistics is able to offer advice concerning insurance services for all type of cargoes ranging from household goods, personal effects, live-stock, to commercial goods.

### **Our Cargo Insurance Service include:**

- "All Risk" cargo and marine insurance
- Auto transportation cover
- Livestock transportation cover
- High value goods and fine art transport cover
- Household Goods and personal effect transportation cover
- 3rd party liability coverage
- E&O coverage
- Professional liability coverage
- Professional cargo surveying
- Pre shipment inspection.





## Location of offices:

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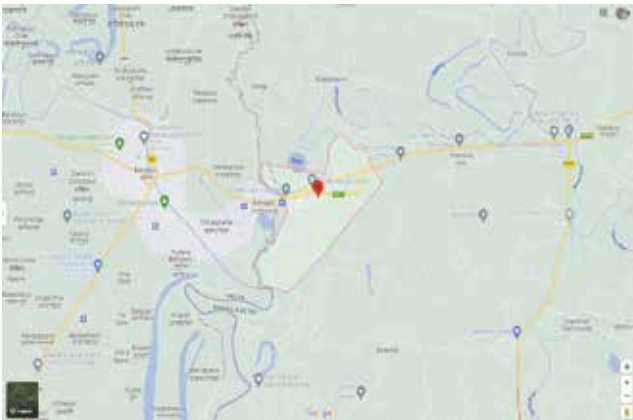
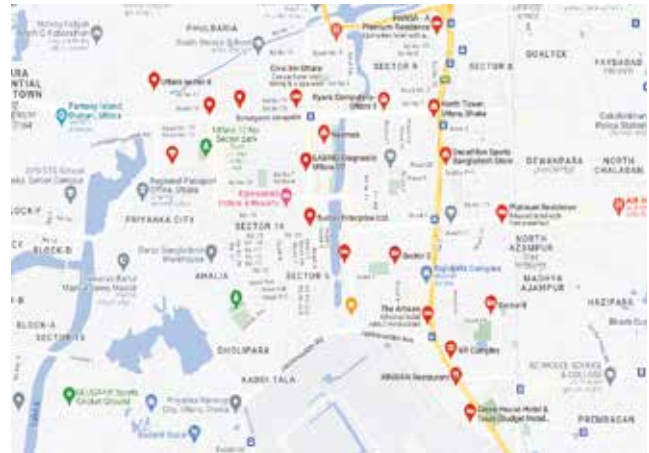
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